

Checks on Demand





GETI Introduction

- GETI is your new Check Provider
- Our Corporate office is located in Ft. Walton Beach, Florida.
- Owned by Sage Software based in London.
- In business since 1998 with a staff of over 80 employees
- Boarding approximately 2,000 new merchants per month
- A leader in value added check and gift & loyalty solutions.

"Our goal is never to jeopardize your bankcard merchant relationship."

We take great pride in our service and support and will always do what we can to assist our partners.







Why Sell Check and ACH Services?

- Ability to offer lower cost efficient payment solutions to clients
- Opportunity to earn substantial residual profit streams
- Increase merchant retention and profit from your portfolio
- Potential equipment upgrades and imager or reader sale
- Differentiate yourself and offer more than bankcard services alone
- Diversify and adapt new selling techniques to gain new business
- Build more value with your clients by offering cutting edge solutions







Check Programs









Check Conversion with Guarantee:

Verification, Conversion and Guarantee

•CHECK READER AND IMAGER IS REQUIRED.
•FUNDING TIME IS 48-72 HOURS.
•PLEASE USE THE CHECK CONVERSION MERCHANT APPLICATION LOCATED ON YOUR "FORMS" SITE.

Check Conversion –

Check Verification, NO Conversion and Guarantee Check must be manually deposited by merchant.

•NO CHECK READER OR IMAGER IS REQUIRED. •FUNDING TIME IS 30 DAYS AFTER WE RECEIVE THE CHECK FROM THE MERCHANTS BANK. •BANK AUTHORIZATION FORM REQUIRED.







Check Conversion with Guarantee

For face-to-face transactions, Check Conversion with Guarantee enables merchants to process checks electronically......just like a credit card.

| Check Conversion with Guarantee: | For Face-to-Face Transactions where customer is present environment. The check is verified by screening it through several databases and fraud detection systems. Once the check passes a sophisticated risk assessment it is authorized at the point of sale. The funds are then electronically deposited into the merchant's bank account in 2-3 business days. Eliminates the risk of accepting checks. |
|-------------------------------------|--|
| Guarantee is limited to: | Personal and Business/Doing Business As (DBA) Checks. |
| Funding Time: | Funds are deposited directly to the merchant bank account within 48 -72 hours. |
| Stop Payment Premium: | Stop Payment is offered to the Auto Repair, Motorcycle Repair, Motor Home Repair, Paint and Body Shops, Transmission Repair and Auto Glass Install/Repair. Must complete the Stop Payment Addendum. Additional .25% basis points charged. Imager is required. |







Check Conversion with Guarantee does accept Business Checks at the Point of Sale.

NACHA has lifted the restriction on "Business Checks", however there are still some checks both Business and Personal that will be ineligible for the ACH Processing.

The host will make the determination of the checks' ability to be ACH processed and respond accordingly with a "NO ACH" response at the Point of Sale. "NO ACH" is a valid authorization.

The merchant will simply need to present the physical check for deposit, the funds are still guaranteed according to the terms of the contract.

Following are the Procedures:

If the Merchant receives a "**NO ACH**" response, then the transaction will not be able to be electronically converted "ACH'd". The merchant will then:

- 1. Write the approval code given for this transaction on the front top of the check
- 2. Write the State and Drivers License Number and
- 3. Write the Phone Number to include area code and have the customer initial the top.

4. The Merchant must physically deposit this check into their bank account that day or the next business day in order for GETI to honor if returned.

NOTE: Stipulations for guarantee should be met on the face of the check prior to manual deposit. Should the manually deposited check be returned the financial instrument or an indemnified copy must be received at the check processor's location within thirty (30) days of the date of authorization in order for this check to be guaranteed by GETI.

"GETI's policy on Business checks is that they ARE acceptable, we have programmed our host to make the determination of eligibility based on NACHA regulations."







Check Guarantee-No Conversion

Accept checks at the point of sale and enjoy the peace of mind guaranteed payment.

| Check Guarantee: | Check Guarantee is a check acceptance service that eliminates the risks of accepting paper checks. Verification and authorization are obtained at the point of sale for face-to-face transactions. Paper checks are then manually deposited into the bank and will be guaranteed if returned unpaid (if proper procedures are followed). No Check Reader or Imager Required. |
|-----------------------|---|
| Verification: | Offering the most powerful and comprehensive check verification system in the industry. The check writer and their account information are instantly screened through multiple databases and fraud detection systems. |
| Guarantee Funding: | Verified checks will be guaranteed for reimbursement, thus assuring that each check will be paid. Merchant physically deposits the check at the bank with confidence that the check is guaranteed. No Conversion. |
| Stop Payment Premium: | Stop Payment is offered to the Auto Repair, Motorcycle Repair, Motor Home Repair, paint and Body Shops, Transmission Repair and Auto Glass Install/Repair. Must complete the Stop Payment Addendum. Additional .25% basis points charged. Imager is required. |
| Funding Time: | Returned checks funded through check processor within 30 days providing the proper Global erelecom, Inc. |





ECC / EFT Receipt:

| | What is required on the receipt? |
|---|---|
| | Signature Printed Name Phone Number |
| | Legibly on the receipt. |
| | GLOBAL E TELECOM 35008 EMERALD COAST PKWY DESTIN FL 32541 |
| | 05/27/2003 11:20 CHECK |
| | Transaction # 1 MICR: *****************************034 CHECK CONVERSION Respon. AUTH NUM 280-914 MICR: ***** 4034 Driver Lio.: FL-****2222 Trans. Check Truncated |
| 1 | I authorize the merchant to convert my check to an Electronic Funds Transfer or paper draft, and to debit my account for the amount of the transaction. In the event that my draft or EFT is returned unpaid, I agree that a fee as allowable by law may be charged to my account via draft or EFT SIGNATURE |

Global eTelecom, Inc.

- Signature
 Printed Name
- 3. Phone Number





Unacceptable Merchant List:

- Credit Counseling
- Adult Related Businesses
- Investment Opportunities
- Travel Agency
- Gambling
- Bail Bondsmen

- Criminal & Bankruptcy Attorneys
- Used Auto Sales
- Used Auto Addendum Required
- Unlicensed Massage Parlors
- Check Cashing & Payroll Advance







Equipment Compatibility Matrix

Check Conversion and Guarantee

- Hypercom Optimum T4100
 - o Magtek Imager
 - Dial up
 - o RDM Imager
 - Dial up
- Omni 3740/3750
 - o Magtek Imager
 - IP/Ethernet Capable
 - Dial up
 - o CR1000 Imager
 - Dial up
 - o RDM Imager
 - Dial up
- Nurit 2085 and 8320
 - o RDM Imager
 - Dial Up







GETI's Check Limit Guidelines:

Checks Limits are determined by:

- •Type of Business
- •Length in Business
- •Credit
- •SIC Codes

Note: There will not be an automatic \$5,000 check limit on all merchant types.

Please see the GETI standard Merchant Type and Check Limit list posted on the Forms Website.

If you would like to request a higher check limit please contact GETI prior to submitting your merchant application.



Checks on Demand

| MerchantType | CheckLimit | | |
|-------------------------------------|-------------|----------------------------------|------------|
| Accounting Firms | \$1,000.00 | Heavy Equipment Sales | \$4,000.00 |
| Antique Shops | \$2,000.00 | Heavy Equipment/Truck Repair | \$3,000.00 |
| Applicances/Electrical Repair | \$1,500.00 | Hobbie Shop | \$1,000.00 |
| Art Dealers/Art Galleries | \$2,500.00 | Hospital Equipment/Supplies | \$2,000.00 |
| Artists Supplies | \$1,000.00 | Hospitals/Clinics | \$1,500.00 |
| Auto & Home Supplies | \$2,000.00 | Hotels/Motels | \$1,000.00 |
| Auto Dealers New/All Dept. | \$10,000.00 | Housewares | \$1,000.00 |
| Auto Detailing | \$750.00 | Insurance Agency | \$1,500.00 |
| Auto Paint/Top-Body | \$3,000.00 | Jewelry Sales | \$500/2000 |
| Auto Parking Lots/Garages | \$500.00 | Leather Goods/Lugguage | \$1,500.00 |
| Auto Parts Stores | \$1,500.00 | Legal Services | \$1,500.00 |
| Auto Rentals & Leasing | \$1,500.00 | Liquor Stores | \$500.00 |
| Auto Repair | \$3,000.00 | Locksmiths | \$600.00 |
| Auto Sales - Used Only | \$2,500.00 | Maintenance/Cleaning Service | \$1,000.00 |
| Automotive Glass | \$2,500.00 | Marina | \$100.00 |
| Automotive Tire Stores | \$1,500.00 | Meat & Seafood | \$600.00 |
| Bakeries | \$500.00 | Meetings/Events/Banquets/Parties | \$2,000.00 |
| Bar/Lounge | \$500.00 | Metal Fabricators | \$3,500.00 |
| Barber/Beauty Shops | \$300.00 | Motorcycle Dealers/All | \$5,000.00 |
| Bicycle Sales/Service | \$2,000.00 | Motorcycle Repair | \$3,000.00 |
| Billiards/Tables & Supplies | \$5,000.00 | Motorhome Dealers | \$5,000.00 |
| Boat Dealers/All | \$5,000.00 | Moving/Storage/Delivery | \$1,000.00 |
| Boat Dealers/Parts-Svc. | \$5,000.00 | Muffler Shops | \$1,200.00 |
| Book Stores | \$600.00 | Music Stores/Instruments | \$3,000.00 |
| Bowling Alley | \$500.00 | Nail Products/Manicures | \$300.00 |
| Bridal Shops & Accessories | \$1,500.00 | Office Supply | \$1,000.00 |
| Building Materials | \$5,000.00 | Oil Change Shop | \$800.00 |
| Camera & Photo Supplies | \$1,500.00 | Optometrists | \$1,000.00 |
| Car Stereo/Cellular Phones & Pagers | \$1,000.00 | Party Supply Store | \$750.00 |
| Car Washes | \$500.00 | Pawn Shop | \$2,000.00 |
| Card/Gift Shops | \$500.00 | Pet Grooming | \$500.00 |
| Carpentry | \$2,000.00 | Pet Shops | \$1,500.00 |
| Childcare/Daycare/Preschool | \$1,000.00 | Photo Studio | \$1,000.00 |
| Cigar Stores | \$500.00 | Physical Therapy | \$500.00 |
| Clothing | \$1,000.00 | Physicians | \$1,500.00 |
| Computers & Software(retail only) | \$3,000.00 | Pizza Parlors | \$200.00 |

PLEASE REFERENCE THE ENTIRE LIST OF MERCHANT TYPE AND CHECK LIMITS AT: www.forms.totalmerchantservices.com







www.myonlinereports.com

Is a website at no additional charge that your merchants can use in order to view their previous days transactions. Login and password protected.









Merchant Applications:





| | CHECK | GUARANTEE APPLIC | CATION |
|---------------------------------------|-----------|----------------------|--------------------|
| | E | BUSINESS INFORMATION | |
| Business DBA Name: | | Business LEG | AL Name: |
| | | | |
| Type of Business: | | | |
| | | | |
| | 0 | WNERSHIP INFORMATION | N |
| Owner#1/Partner/Officer: (First Name) | (M.I.) | (Last Name) | Title in Business: |
| | | | |
| Home Address: | | City, State, Zip | : |
| | | | |
| Percentage of Ownership/Equity: | Social Se | curity#: | Phone Number: |
| | | | |
| Owner#2/Partner/Officer: (First Name) | (M.I.) | (Last Name) | Title in Business: |
| | | | |
| Home Address: | | City, State, Zip | |

Check Reader/Imager Required

No Check Reader/Imager required



www.forms.totalmerchantservices.com





Stop Payment Coverage-Offered to Check Guarantee and Guarantee Programs

This is offered to the following Merchant Types:

Auto Repair Paint and Body Repair Boat Repair Motorcycle Repair Motor Home Repair Transmission Repair Auto Glass Install/Repair

Imager is required for Stop Payment Coverage.



ADDENDUM

Stop Payment Coverage For Electronic Check Service Agreement

(Available for Check Conversion with Guarantee and Check Guarantee Services Only)

The Stop Payment Coverage will be subject to a limit not exceeding the high check limit, approved by an authorized officer of GETI.

Merchant shall have performed all of its obligations related to the issuance of the check. At GETI's request, merchant shall provide to GETI:

<u>Check Conversion with Guarantee</u>: merchant is required to have a check imager to qualify for stop payment coverage. In addition, stop payment claims require a copy of the invoice/work order, and an image of the check along with written information regarding any claims for reimbursement. Service or product must have been delivered to check writer.

<u>Check Guarantee</u>: merchant is required to provide a copy of the invoice/work order and the original check along with written information regarding any claims for reimbursement. Claims must be submitted within 30 days from the date of the original transaction. Service or product must have been delivered to check writer.

The Stop Payment Coverage is only applicable on eligible ACH items.

Stop payments will automatically be debited from the merchant's account until the claim is investigated by GETI. The accepted claims will be paid within 30 days.

Merchant agrees to pay additional .25% discount rate for Stop Payment Coverage.

 Merchant DBA Name
 Merchant ID#

 Merchant Street Address
 Suite / Bldg #

 City / State / Zip
 Authorized Signor's name (Please print)

 Authorized Signor's name (Please print)
 Date

 Authorized Merchant Signature
 Date

 STOP PAYMENT COVERAGE IS DESIGNED FOR THE FOLLOWING TYPES OF MERCHANTS:
 C

 'Any exceptions must be pre-approved by an officer of GETI in writing.
 C

Auto Repair Paint and Body Repair Boat Repair Motorcycle Repair Motor-home Repair Transmission Repair Auto Glass Install/Repair

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Welcome Kits

Each Merchant receive a Checks-on-Demand Welcome Kit corresponding with the Program they just boarded under. TASQ will be sending this out with equipment.

Conversion with Guarantee Includes:

Terminal Guide (lay by card) We Accept Checks Decal We accept Checks Countertop Sign Tech Support and Customer Service # Decal Test Check Merchant reversal Form Bank Authorization Form Stop Important Notice Reg E Notices – 3 pages (ACH programs) POC Fax (Mailed) ACH Processed Stamps

Check Guarantee Includes:

Terminal Guide (lay by card) We Accept Checks Decal We accept Checks Countertop Sign Tech Support and Customer Service # Decal Merchant reversal Form Bank Authorization Form Reg E Notices – 3 pages (ACH programs) POC Fax (Mailed)







Checks-on-Demand Buy Rates:

CHECK SERVICES PAPER / CONVERSION QUICK REFERENCE SHEET

| CHECK GUARANTEE SERVICE | | | | |
|--|--------------------------------------|-------------------------------------|----------------------------|--|
| Discount Rate: | 1.00% | Monthly Service Fee: | \$10.00 | |
| Transaction Fee: | \$0.10 | Monthly Minimum: | \$15.00 | |
| STOP PAYMENT COVERAGE | | | | |
| Available only on Auto Rep | air, Boat Repair, Motor Home Repair, | RV repair and Moto Cycle Repair and | requires an addendum form. | |
| | PROHIBITED / RESTRICT | ED TYPES OF BUSINESS | | |
| The following business types are eligible for verification only: | | | | |
| | Adult Bookstores, Bail Bondsmen, Ca | rd Rooms, Unlicensed Massage Parlor | s | |

www.forms.totalmerchantservices.com



Checks On Demand

total merchant services

payment solutions for your busines



corporate web site | partner portal | AMPlify

Approval Application Equipment Checks Cash Gift & Marketing & Partner Guidelines Documents On-Demand On-Demand Loyalty Partnerships Registration

Checks-On-Demand Documents

| Resource | Format | Size |
|--|--------|-------|
| Check Conversion Editable Merchant Application | PDF | 127kb |
| Sample Application | PDF | 269kb |
| Business Type Check Guarantee Limits | PDF | 9kb |
| Checks-On-Demand Program Description | PDF | 813kb |
| Checks-On-Demand Presentation | PDF | 769kb |
| Checks On Demand Quick Reference Guide | PDF | 22kb |

Check Guarantee Documents

| Resource | Format | Size |
|---|--------|-------|
| Check Guarantee Editable Merchant Application | PDF | 127kb |
| Check Guarantee Program Description | PDF | 813kb |

Checks-On-Demand General Links

| Resource | Format | Size |
|-------------------------------------|--------|-------|
| Config Check Order Form | PDF | 65kb |
| Sample Merchant Online Reporting | PDF | 241kb |
| Sample POS Notification | PDF | 28kb |
| Unacceptable Merchant Types | HTML | n/a |
| Stop Payment Addendum | PDF | 27kb |
| Omni Layby Card | PDF | 52kb |
| T4100 Layby Card | PDF | 53kb |
| Nurit Layby Card | PDF | 51kb |
| Equipment Compatibility Matrix | PDF | 49kb |
| Business Check Acceptance Rules | PDF | 13kb |
| How to request a higher check limit | PDF | 51kb |

If you do not have the Adobe Acrobat Reader you may download it for FREE from Adobe's home page

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WWW.FORMS.TOTALMERCHANTSERVICES.COM





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Questions

